

MINERVA PRESS RELEASE



CONTACT: Alena Pribišová, Marketing Manager, Minerva Czech Republic
Tel: + 420 543 251 119, GSM: 602 154 934
E-mail: marketing@minerva-is.cz, www.minerva-is.eu

Minerva Slovakia celebrates 20 years of business in the Slovak ERP market thanks to its customers

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Minerva is the sole supplier of QAD enterprise applications for industrial companies in the Czech and Slovak markets. This year, it celebrates 20 years of supplying products and services to manufacturing companies in Slovakia.

Today, Minerva Slovakia, the sole supplier of QAD enterprise applications in Slovakia, celebrates the 20th anniversary of its operations in the Slovak IT market. Since its establishment in 1996, the company has acquired over 50 customers, including local companies as well as multinational corporations, such as Johnson Controls, KABELSCHLEPP SYSTEMTECHNIK, metal design, Old Herold, PPS Detva, Služba Nitra, Tesla Liptovský Hrádok, TRENS and Vulm.

Despite reporting its strongest financial years in 2008, 2013 and 2014, and continuing to be a successful company, Minerva Slovakia has also experienced economic recession, just like its affiliated company in the Czech Republic. However, when it came to dealing with the recession, the attitudes of Czech and Slovak companies, especially in the industrial sector, were noticeably different. Unlike their Czech counterparts, Slovak companies tended to invest in their IT far more carefully and to a lesser extent. Nevertheless, Minerva Slovakia not only endured but also successfully retained its customer base which recognised that Minerva Slovakia was a trusted business partner with a strong and positive future.

“Minerva Slovakia has successfully been operating in the ERP system market for 20 years, i.e. since 1996. The company is very stable and has long been among the TOP 10 IT companies in Slovakia,” said **Dušan Vajda, CEO of Minerva Slovakia**. He continues, “Our thanks go not only to our employees, some of whom have worked in the company since its establishment, but also to our customers, business partners and the support of QAD.” An equally positive assessment came from **Petr Koptík, the Chairman of the Board of Directors of Minerva Czech Republic, shareholder and member of the Supervisory Board of Minerva Slovakia**: “Four years ago Minerva Czech Republic celebrated its 20th anniversary and I am very glad that Minerva Slovakia, our smaller and younger sister, has reached the same anniversary in a strong position. I look forward to the future and positive ongoing partnerships with our existing as well as new customers.”

Jean-Claude Walravens, Senior Vice President of QAD in the EMEA region, also commented on the strong position of Minerva: “Minerva is a key partner within our EMEA business strategy and it is my pleasure to congratulate its team on such an important anniversary.” He continues, “Over its existence, we have awarded Minerva several QAD prizes for the speed of its implementations as well



as the EMEA Distributor of the Year Award. I would like to thank the company for its excellent partnership and I wish it another 20 years of mutual cooperation and many more satisfied customers.”

Since 1996, Minerva Slovakia has been the sole supplier of QAD enterprise applications currently used by over 2,800 companies from 97 countries in a wide range of industries including automotive, consumer goods manufacturing, food processing, engineering, pharmaceuticals, and healthcare (equipment and materials). Thanks to strong and steady growth as a whole, the company has become the largest QAD distributor and strategic partner in the EMEA region. In the future, the company plans further development of QAD products and services, in particular in the area of integrated Business Process Management functionality. Since last year, the company has been offering cloud services for ERP QAD called QAD Enterprise Cloud by Minerva, hosted in its own data centre. Minerva Slovakia is also a major partner of Siemens in the provision of the APS SIMATIC IT Preactor solution (formerly Preactor). It is the only company in the region to have attained the prestigious Silver Solution Provider level of partnership.

Minerva is a provider of QAD enterprise applications in the Czech Republic and Slovakia and is also a distributor of QAD in Eastern Europe. Minerva is a Silver Solution Provider of Preactor International and has successfully implemented Preactor APS throughout Europe.

Minerva Česká republika is a company with a strong customer focus and strategy oriented towards enterprise applications for manufacturing and distribution companies. It is committed to helping customers improve their overall company management with greater efficiency, control and productivity through the implementation of the correct IT system. Minerva ČR provides its customers with a full line of services, from software implementation through business process optimization consultancy, system integration, world-class e-business solutions and outsourcing. Apart from the Czech Republic and Slovakia, Minerva also operates in Ukraine, Lithuania, Hungary and Romania, serving more than 150 manufacturing and distribution companies. The QAD Enterprise Applications system has been rated by independent analysts on a long-term basis as an industry-focused ERP system with the shortest period of implementation and a low total cost of ownership (TCO). The solution's flexible and open architecture provides a solid foundation for further company growth. QAD Enterprise Applications software is available in 26 languages. For detailed information please visit www.minerva-is.eu.

About Siemens

Preactor International, based in the UK, belongs to Siemens and is a leader among companies specialising in software development for advanced planning and scheduling. Through its partners, it supplies APS solutions and software support worldwide. More than 4,500 companies in 88 countries use SIMATIC IT Preactor for production planning to logistics and resource planning. Preactor has established partnerships with more than 400 companies worldwide in order to provide local implementation expertise and support for its range of APS solutions for manufacturing companies. More about the company can be found at www.preactor.com.

